OCCUPATIONAL EMPLOYMENT REPORT OF SECURITIES, COMMODITY CONTRACTS, AND OTHER FINANCIAL INVESTMENTS AND RELATED ACTIVITIES (523000)

Rev. July 2015 Form Approved O.M.B. No. 1220-0042

Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
Operating: Go to Item 2. Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to Item 2.	
New Name: New Address:	How many employees, both full and part-time , worked at this location(s) during the particle period that included the reference date printed in Item 3? Enter the number here
Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	 Include Full or part-time paid workers Workers on paid leave Workers assigned temporarily to other units Incorporated firms - paid owners, officers, and staff Do Not Include Contractors and temporary agency employees not on your payroll Unpaid family workers Workers on unpaid leave Unincorporated firms - proprietors, owners, and partners Workers not covered by unemployment insurance
	Do all employees reported above work at one location? Yes No Enter number of locations Please tell us who to contact if we have questions about your data. FOR
	Please tell us who to contact if we have questions about your data. FOR OFFICE USE ONL

Instructions for Reporting by Occupation

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level
 of skill if the employee performs work in two or more occupations. If there is no
 measurable difference in skill requirements, report employees in the occupation in
 which they spend the most time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained.
 Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
 For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming,
 Production, Maintenance, and Transportation occupations who spend 80 percent
 or more of their time performing supervisory duties should be reported as
 supervisors. Workers with supervisory duties who spend less than 80 percent of
 their time supervising should be reported with the workers they supervise.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

- Perguisites
- Profit Sharing Payment
- Relocation Allowance
- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Tuition Repayments
- Uniform Allowance
- Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

523000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exa and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011		L,											
										/				

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

523000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

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	Α	В															
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total				
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999		\$49,920 - 62,919					\$163,800 - 207,999		Employment				

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Managers in this section generally have other managers/supervisor	s repor	ung to t	mem.)										
Chief Executives -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Formulate policies and provide overall direction of private and public organizations within guidelines set up by a board of directors or other governing body. Plan, direct, or coordinate operational activities with the help of subordinate executives and managers. 11-1011													
General and Operations Managers -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Plan, direct, or coordinate the operations of public or private organizations. Responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources, but are too general to be classified in any one functional area of management or administration. Excludes First-Line Supervisors. 11-1021													
Marketing Managers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate marketing for products and services offered by a firm and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's customers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services. 11-2021													
Sales Managers -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the distribution of a product or service to the customer. Establish sales territories, quotas, goals, and training programs for sales representatives. Analyze sales statistics to determine sales potential and inventory requirements and to monitor the preferences of customers. 11-2022													
Public Relations and Fundraising Managers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate activities to create or maintain a favorable public image or raise issue awareness for their organization or client, or plan, direct, or coordinate activities to solicit and maintain funds for special projects or nonprofit organizations. 11-2031													

					_	_	_		SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799		\$208,000 and over	Employment
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate one or more administrative organization, such as records and information manage distribution, facilities planning and maintenance, and of Medical records administrators are included in "Medical Managers." Excludes "Purchasing Managers."	ement, mail other support services.													
	11-5011								<u> </u>			16		
Computer and Information Systems Managers -		A	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate activities in such fields as e processing, information systems, systems analysis, ar programming.	nd computer													
	11-3021													
Financial Managers -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Plan, direct, or coordinate accounting, investing, bank securities, and other financial activities of a branch, of an establishment.	ing, insurance, fice, or department of													
	11-3031													
Compensation and Benefits Managers -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Plan, direct, or coordinate compensation and benefits organization. Job analysis and position description ma "Human Resources Managers."	activities of an nagers are included in													
	11-3111													
Human Resources Managers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Plan, direct, or coordinate human resources activities organization. Excludes managers who primarily focus benefits or training and development.														
	11-3121													
Training and Development Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the training and developme an organization.	nt activities and staff of													
	11-3131	1												

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079					\$208,000 and over	Employment
Business and Financial Operations C	ccupations													
Claims Adjusters, Examiners, and Investigators -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Review settled claims to determine that payments and in accordance with company practices and procedures counsel on claims requiring litigation. May also settle in Excludes "Fire Inspectors and Investigators."	. Confer with legal													
	13-1031	<u> </u>											L .	
Compliance Officers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Examine, evaluate, and investigate eligibility for or con regulations governing contract compliance of licenses perform other compliance and enforcement inspection not classified elsewhere.	and permits, and													
Human Resources Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Perform activities in the human resource area. Include specialists who screen, recruit, interview, and place we "Compensation, Benefits, and Job Analysis Specialists Development Specialists."	orkers. Excludes													
Management Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Conduct organizational evaluations, design systems provided by work simplification and measurement studies, and preprocedures manuals to assist management in operating effectively. Includes program analysts and manageme Excludes "Operations Research Analysts."	pare operations and g more efficiently and													
Meeting, Convention, and Event Planners -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Coordinate activities of staff or convention personnel to for group meetings, events, or conventions.	make arrangements													
Compensation, Benefits, and Job Analysis Special	ists -	Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Conduct programs of compensation and benefits and j employer. May specialize in specific areas, such as po and pension programs.	ob analysis for sition classification													
	13-1141													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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Training and Development Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Design and conduct training and development program individual and organizational performance. May analyz														
	13-1151													
Market Research Analysts and Marketing Specialis	ts -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Research local, regional, or national market conditions sales of a product or service, or create a marketing cai information on competitors, prices, sales, and marketin survey results to create a marketing campaign based of preferences and buying habits.	mpaign. May gather ig methods. May use													
	10-1101	Ι Δ	l p	С		_	F		L			V	<u> </u>	
Accountants and Auditors -		A	В	C	D	Е	F	G	Н	!	J	K	<u> </u>	Т
Analyze and interpret accounting records to prepare fit give advice, or audit and evaluate statements prepared advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue to the control of the contr	by others. Install or and budgetary data.													
Credit Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Analyze credit data and financial statements of individude determine the degree of risk involved in extending credit Prepare reports for use in decision making.	lit or lending money.													
	13-2041													
Financial Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Conduct quantitative analyses of information affecting of public or private institutions.	investment programs													
	13-2051													
Personal Financial Advisors -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Advise clients on financial plans using knowledge of ta strategies, securities, insurance, pension plans, and re clients' assets, liabilities, cash flow, insurance coverag financial objectives.	al estate. Assess													
	13-2052													
Financial Examiners -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Enforce or ensure compliance with regulations governing securities institutions and financial and real estate transparaments, verify, or authenticate records.														
	13-2061												<u> </u>	

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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Loan Officers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Evaluate, authorize, or recommend approval of comme credit loans. Advise borrowers on financial status and publiculates mortgage loan officers and agents, collection servicing officers, and loan underwriters.	payment methods.													
	13-2072													
Computer and Mathematical Occupa	tions													
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze data processing problems to improve compute user requirements, procedures, and problems to autom existing systems and review computer system capabilit scheduling limitations. May analyze or suggest comme software.	nate or improve ties, workflow, and rcially available													
	15-1121													
Information Security Analysts -		A	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, implement, upgrade, or monitor security measure networks and information. May ensure security controls safeguard digital files and electronic infrastructure. May security breaches and viruses.	s are in place that													
	15-1122													
Computer Programmers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Create, modify, and test computer applications code, for from specifications drawn up by software developers of user needs and design software solutions. May develop programs to store, locate, and retrieve specific docume information.	r others. May analyze p and write computer ents, data, and													
	15-1131													
Software Developers, Applications -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Develop, create, and modify computer applications soft needs and develop software solutions. Design or custo the aim of optimizing efficiency. May analyze and desig an application area. May supervise computer programm	mize software with on databases within	-												

					_	_	_		SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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Software Developers, Systems Software -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Research, design, develop, and test operating systems compilers, and network distribution software. Set operat and formulate and analyze software requirements. May systems software.	ional specifications design embedded													
	15-1133													
Web Developers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Design, create, and modify Web sites. Analyze user new Web site content, graphics, performance, and capacity. sites with computer applications. Convert written, graph components to compatible Web formats. Excludes "Mul Animators."	May integrate Web ic, audio, and video timedia Artists and													
	15-1134													
Database Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Administer, test, and implement computer databases. Computer databases. May plan, coordinate, and implem measures to safeguard computer databases.														
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Install, configure, and support an organization's local ar wide area network (WAN), and Internet systems or segr system. Ensure network availability. May monitor and te performance. May assist in network modeling, analysis, coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network se	ment of a network est Web site planning, and s hardware and lists and computer													
Computer Network Architects -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Design and implement computer and information netwo area networks (LAN), wide area networks (WAN), intrar other data communications networks. Perform network and planning. May also design network and computer s	nets, extranets, and modeling, analysis,													
Communitors Upon Commant Considerate	10 1170	Α	В	С	D	Е	F	G	Н	1	J	K	1	Т
Computer User Support Specialists - Provide technical assistance to computer users. Answe computer problems in person, via telephone, or electror assistance concerning computer hardware and software	nically. May provide				J		,	9	n			K	_	

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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Computer Network Support Specialists -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Analyze, test, troubleshoot, and evaluate existing netw local area network (LAN), wide area network (WAN), a a segment of a network system. Perform network main correct operation with minimal interruption.	nd Internet systems or tenance to ensure													
	15-1152								L					
Operations Research Analysts -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Formulate and apply mathematical modeling and other to develop and interpret information that assists managemaking, policy formulation, or other managerial function analyze data and develop decision support software, s	gement with decision ns. May collect and													
Life, Physical, and Social Science Occ	cupations								1					
Economists -		Α	В	С	D	E	F	G	Н	1	J	K	L	Т
Conduct research, prepare reports, or formulate plans problems related to the production and distribution of g monetary and fiscal policy. May collect and process ec data using sampling techniques and econometric meth	oods and services or onomic and statistical													
	19-3011													
Legal Occupations		•							,					
Lawyers -		Α	В	С	D	E	F	G	Н	1	J	K	L	Т
Represent clients in criminal and civil litigation and othe draw up legal documents, or manage or advise clients May specialize in a single area or may practice broadly law.	on legal transactions.													
Developed and Lovel Assistants	20 1011	A	В	С	D	Е	F	G	Н		J	K	L	L т
Paralegals and Legal Assistants - Assist lawyers by investigating facts, preparing legal do researching legal precedent to support a legal proceed defense, or to initiate legal action. Excludes "Legal Sec	ing, to formulate a		5	3	J	_	1	3	,,			K	_	'

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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Arts, Design, Entertainment, Sports,	and Media Occ	cupati	ions											
Public Relations Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Engage in promoting or creating an intended public imagroups, or organizations. May write or select material for communications media.	age for individuals, or release to various													
	27-3031	1												
Building and Grounds Cleaning and I	Maintananaa O	ooung	tions											
Janitors and Cleaners, Except Maids and Housekee		Ccupa A	B	С	D	E	F	G	Тн	1		Ικ	<u> </u>	Т
Keep buildings in clean and orderly condition. Perform								-			3	K	_	
duties. Duties may include tending furnace and boiler, maintenance activities, notifying management of need cleaning snow or debris from sidewalk.	performing routine													
clearing show of debris from sidewalk.	37-2011													
	07 2011								L	<u> </u>			<u> </u>	
Sales and Related Occupations														
First-Line Supervisors of Non-Retail Sales Workers		A	В	С	D	E	F	G	Н	1	J	K	L	Т
Directly supervise and coordinate activities of sales wo sales workers. May perform duties, such as budgeting, personnel work, in addition to supervisory duties.														
	41-1012													
Cashiers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Receive and disburse money in establishments other the institutions. May use electronic scanners, cash register equipment. May process credit or debit card transaction checks. Excludes "Gaming Cage Persons and Booth Control	rs, or related ns and validate													
									<u> </u>				<u> </u>	
Securities, Commodities, and Financial Services Sa	_	A	В	С	D	Е	F	G	Н		J	K	L	Т
Buy and sell securities or commodities in investment at provide financial services to businesses and individuals customers about stocks, bonds, mutual funds, commod conditions.	s. May advise													
	41-3031													
Sales Representatives of Services, Except Advertis	sing, Insurance,	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Travel, and Financial Services - Sell services to individuals or businesses. May describ client problems. Excludes "Telemarketers."	e options or resolve													
	41-3098	1												

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Telemarketers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Solicit donations or orders for goods or services over the														
	41-9041													
Office and Administrative Support O	ccupations													
First-Line Supervisors of Office and Administrative	Support Workers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of cleric support workers.	cal and administrative													
	43-1011													
Switchboard Operators, Including Answering Servi	ice -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Operate telephone business systems equipment or sw calls. May supply information to callers and record mes	itchboards to relay													
	43-2011													
Bill and Account Collectors -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Solicit payment from delinquent customers. Receive payment to customer's account; prepare statements to customer fails to respond; initiate repossession proceed disconnection; and keep records of collection and statuted	credit department if dings or service													
	43-3011													
Billing and Posting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipme														
	43-3021													
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Compute, classify, and record data to keep financial re Perform routine calculating, posting, and verifying dutic financial data for use in maintaining accounting records accuracy of figures, calculations, and postings pertaining transactions recorded by other workers. Excludes "Pay Clerks."	es to obtain primary s. May also check the ng to business													
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile and record employee time and payroll data. Memployees' time worked, production, and commission. post wages and deductions, or prepare paychecks.														
	43-3051													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959			\$208,000 and over	Employment
Tellers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Receive and pay out money. Keep records of money a instruments involved in a financial institution's various														
	43-3071													
Brokerage Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Perform duties related to the purchase, sale or holding of securities. Write orders for stock purchases or sales, compute transfer taxes, verify stock transactions, accept and deliver securities, track stock price fluctuations, compute equity, distribute dividends, and keep records of daily transactions and holdings.														
	43-4011													
Credit Authorizers, Checkers, and Clerks -	Credit Authorizers, Checkers, and Clerks -		В	С	D	Е	F	G	Н	ı	J	K	L	Т
Authorize credit charges against customers' accounts and credit standing of individuals or business establish credit. May interview applicants to obtain personal and determine credit worthiness; process applications; and acceptance or rejection of credit.	nments applying for I financial data;													
	43-4041													
Customer Service Representatives -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Interact with customers to provide information in respondents and services and to handle and resolve compindividuals whose duties are primarily installation, sale	olaints. Excludes													
	43-4051													
File Clerks -		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
File correspondence, cards, invoices, receipts, and oth and remove material from file when requested.	ner records. Locate													
	43-4071													
Loan Interviewers and Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Interview loan applicants to elicit information; investigated backgrounds and verify references; prepare loan required forward findings, reports, and documents to appraisal transactions between loan establishment, borrowers, approval of loan.	est papers; and department. Complete and sellers upon													
	43-4131						<u> </u>							

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999	\$208,000 and over	Employment
New Accounts Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Interview persons desiring to open accounts in financi account services available to prospective customers.	al institutions. Explain													
	43-4141													
Order Clerks -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Receive and process incoming orders for materials, m ads, or services such as repairs, installations, or facilit customers of receipt, prices, shipping dates, and delay and handle complaints. Excludes dispatchers who bot orders for services.	y rental. Inform vs, prepare contracts,													
Human Resources Assistants, Except Payroll and Timekeeping -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile and keep personnel records. May prepare reprecords, file employment records, or search employee information to authorized persons.	files and furnish													
	43-4161										<u> </u>			
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Answer inquiries and provide information regarding ac establishment and location of departments, offices, an the organization. Excludes "Switchboard Operators, Ir Service."	d employees within													
	43-4171													
Couriers and Messengers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Pick up and deliver messages, documents, packages, Excludes "Light Truck or Delivery Services Drivers."														
	43-5021													
Executive Secretaries and Executive Administrative Assistants -		Α	В	С	D	Е	F	G	Н	Ī	J	K	L	Т
Provide high-level administrative support. Conduct research, prepare statistical reports, handle information requests, and perform clerical functions such as preparing correspondence, receiving visitors, arranging conference calls, and scheduling meetings. May also train and supervise lower-level clerical staff.														
	43-6011													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959			\$208,000 and over	Employment
Legal Secretaries -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Perform secretarial duties using legal terminology, production documents. Prepare legal papers and correspondence, summonses, complaints, motions, and subpoenas. May research.	such as also assist with legal													
	43-6012												L	
Secretaries and Administrative Assistants, Except Executive -	Legal, Medical, and	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Perform routine clerical and administrative functions su correspondence, scheduling appointments, organizing or providing information to callers.														
	43-6014													
Computer Operators -		Α	В	С	D	E	F	G	н	ı	J	K	L	Т
Monitor and control electronic computer and peripheral processing equipment to process data according to open Monitor and respond to operating and error messages. commands at a computer terminal and set controls on operipheral devices. Excludes "Computer Occupations" a Keyers."	erating instructions. May enter computer and													
	43-9011													
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Operate data entry device, such as keyboard or photo composing perforator. Duties may include verifying data and preparing materials for printing. Excludes "Word Processors and Typists."														
	43-9021		<u> </u>										<u></u>	
Word Processors and Typists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Use word processor, computer, or typewriter to type letters, reports, forms, or other material from rough draft, corrected copy, or voice recording. May perform other clerical duties as assigned. Excludes "Data Entry Keyers," "Secretaries and Administrative Assistants," "Court Reporters," and "Medical Transcriptionists." 43-9022														

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T									
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total									
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment									
Insurance Claims and Policy Processing Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т									
Process new insurance policies, modifications to existing claims forms. Verify the accuracy and completeness of existing policies and company records to reflect change policyholders and insurance company representatives. Adjusters, Examiners, and Investigators."	information. Update es requested by																						
	43-9041																						
Mail Clerks and Mail Machine Operators, Except Po	stal Service -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т									
Prepare incoming and outgoing mail for distribution. Tir sort, and route incoming mail; and address, seal, stamp postage to outgoing mail or packages. Duties may also necessary records and completed forms.	o, fold, stuff, and affix include keeping																						
	43-9051																						
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т									
Perform duties too varied and diverse to be classified in occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operatio	procedures. Duties pokkeeping, typing or																						
Office Machine Operators, Except Computer -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т									
Operate one or more of a variety of office machines, su photographic, and duplicating machines, or other office "Mail Clerks and Mail Machine Operators" and "Billing a	machines. Excludes																						
Installation, Maintenance, and Repai	r Occupations																						
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	Т	J	К	L	Т									
Perform work involving the skills of two or more mainter keep machines, mechanical equipment, or the structure in repair. Duties may involve pipe fitting; boiler making; machining; carpentry; repairing electrical or mechanica installing, aligning, and balancing equipment; and repair or stairs.	e of an establishment insulating; welding; equipment; ring buildings, floors,																						
	49-9071																						
	Subtotal Employment										T												

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
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FIPS Schedule Number	NAICS Code	Unit	Total Employ	ment	Review	ved By	Date Reviewed			Subto				
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Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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