OCCUPATIONAL EMPLOYMENT REPORT OF INSURANCE CARRIERS AND RELATED ACTIVITIES (524000)

What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by

	s ii and iii explain how to provide the requested information. For more on the OES proportion, please see our website at http://www.bls.gov/OES .	gram, incli	cluding national, state, and metropolitan area employment and wage estimates by	
1	Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	3	This form asks for information about the employees described below. Our estimate employment for these employees appears at the top right corner of the label. <i>Pleasmake any needed address corrections</i> .	
	Operating: Go to Item 2.			
	Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.			
	Permanently out of business as of/_/: Return the form to the address at the top.			
	Sold or merged: Enter the new name and address below, then go to Item 2.			
	New Name:	1	4. How many employees, both full and part-time, worked at this location(s) during the	he nav
	New Address:	-	period that included the reference date printed in Item 3?	no pay
			Enter the number here	
2	Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.		Include • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, officers, and staff Do Not Include • Contractors and temporary agency employees not on your payroll • Unpaid family workers • Workers on unpaid leave • Unincorporated firms - proprietors, owners, and partners • Workers not covered by unemployment insurance	
			Do all employees reported above work at one location?	
			Yes No Enter number of locations	
		5	OF	OR FICE
			Name: USE	ONLY
			Phone: Date:	
			E-mail address:	

Instructions for Reporting by Occupation

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level
 of skill if the employee performs work in two or more occupations. If there is no
 measurable difference in skill requirements, report employees in the occupation in
 which they spend the most time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained.
 Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
 For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming,
 Production, Maintenance, and Transportation occupations who spend 80 percent
 or more of their time performing supervisory duties should be reported as
 supervisors. Workers with supervisory duties who spend less than 80 percent of
 their time supervising should be reported with the workers they supervise.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

Perquisites

- Profit Sharing Payment
- Relocation Allowance
- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Tuition Repayments
- Uniform Allowance
- Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

524000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exa and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011		L											
												/		

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

524000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

				_	_	MPLOYI											
	Α	В															
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total				
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999		\$49,920 - 62,919					\$163,800 - 207,999		Employment				

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Managers in this section generally have other managers/supervisor	s repor	ung to t	mem.)										
Chief Executives -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Formulate policies and provide overall direction of private and public organizations within guidelines set up by a board of directors or other governing body. Plan, direct, or coordinate operational activities with the help of subordinate executives and managers. 11-1011													
General and Operations Managers -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Plan, direct, or coordinate the operations of public or private organizations. Responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources, but are too general to be classified in any one functional area of management or administration. Excludes First-Line Supervisors. 11-1021													
Marketing Managers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate marketing for products and services offered by a firm and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's customers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services. 11-2021													
Sales Managers -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the distribution of a product or service to the customer. Establish sales territories, quotas, goals, and training programs for sales representatives. Analyze sales statistics to determine sales potential and inventory requirements and to monitor the preferences of customers. 11-2022													
Public Relations and Fundraising Managers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate activities to create or maintain a favorable public image or raise issue awareness for their organization or client, or plan, direct, or coordinate activities to solicit and maintain funds for special projects or nonprofit organizations. 11-2031													

								EES IN S						
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate one or more administrative sorganization, such as records and information manage distribution, facilities planning and maintenance, and of Medical records administrators are included in "Medical Managers."	ment, mail ther support services. I and Health Services													
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Plan, direct, or coordinate activities in such fields as eleprocessing, information systems, systems analysis, an programming.	d computer													
	11-3021		<u> </u>											
Financial Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate accounting, investing, bankin securities, and other financial activities of a branch, offi an establishment.	ng, insurance, ce, or department of													
	11-3031													
Compensation and Benefits Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate compensation and benefits a organization. Job analysis and position description mai "Human Resources Managers."	nagers are included in													
	11-3111													
Human Resources Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate human resources activities a organization. Excludes managers who primarily focus obenefits or training and development.	on compensation and													
	11-3121													
Training and Development Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the training and developmer an organization.	t activities and staff of													
Modical and Health Services Managers		A	В	С	D	Е	F	G	Н		J.I.	К		Т
Medical and Health Services Managers - Plan, direct, or coordinate medical and health services public health agencies, or similar organizations.	in hospitals, clinics,					_	'		.,			T.	_	
	11-9111	<u> </u>												

					_	_	_		SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Business and Financial Operations O	ccupations													
Purchasing Agents, Except Wholesale, Retail, and	Farm Products -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies necessary for the operation of an establishment. Purch finished materials for manufacturing.														
	13-1023													
Claims Adjusters, Examiners, and Investigators -		Α	В	С	D	Е	F	G	Н	Т	J	K	L	Т
Review settled claims to determine that payments and in accordance with company practices and procedures counsel on claims requiring litigation. May also settle ir Excludes "Fire Inspectors and Investigators."	. Confer with legal surance claims.													
	13-1031													
Insurance Appraisers, Auto Damage -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Appraise vehicle damage to determine repair costs for settlement. Prepare insurance forms to indicate repair and recommendations. May seek agreement with auto repair costs.	cost or cost estimates													
O annualisar a Office and	10 1002	l A	В	С	D	E	F	G	Н			K		Т
Compliance Officers - Examine, evaluate, and investigate eligibility for or con regulations governing contract compliance of licenses perform other compliance and enforcement inspection not classified elsewhere.	and permits, and		В	C	D		,	G	п	,	J	K		
Cost Estimators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Prepare cost estimates for product manufacturing, con services to aid management in bidding on or determini service. May specialize according to particular service product manufactured.	ng price of product or													
Human Resources Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform activities in the human resource area. Includes specialists who screen, recruit, interview, and place wo "Compensation, Benefits, and Job Analysis Specialists Development Specialists."	rkers. Éxcludes " and "Training and													
	13-1071													

					_	_	_		SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Management Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Conduct organizational evaluations, design systems p work simplification and measurement studies, and pre procedures manuals to assist management in operatir effectively. Includes program analysts and manageme Excludes "Operations Research Analysts."	pare operations and g more efficiently and													
	13-1111													
Compensation, Benefits, and Job Analysis Special	ists -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Conduct programs of compensation and benefits and employer. May specialize in specific areas, such as possible pension programs.	ob analysis for sition classification													
	13-1141													
Training and Development Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Design and conduct training and development prograr individual and organizational performance. May analyze	e training needs.													
	13-1151													
Market Research Analysts and Marketing Specialis		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Research local, regional, or national market conditions sales of a product or service, or create a marketing ca information on competitors, prices, sales, and marketin survey results to create a marketing campaign based of preferences and buying habits.	mpaign. May gather ng methods. May use													
	13-1161													
Accountants and Auditors -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Analyze and interpret accounting records to prepare fit give advice, or audit and evaluate statements prepare advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue	d by others. Install or and budgetary data.													
	13-2011								I ,.			1.0		-
Budget Analysts -	, and conformance	A	В	С	D	E	F	G	Н		J	K	L	Т
Examine budget estimates for completeness, accuracy with procedures and regulations. Analyze budgeting a														
Financial Analysts -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Conduct quantitative analyses of information affecting of public or private institutions.														
	13-2051													

					_	_	_				GE RANG			
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Personal Financial Advisors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Advise clients on financial plans using knowledge of ta strategies, securities, insurance, pension plans, and re clients' assets, liabilities, cash flow, insurance coverag financial objectives.	al estate. Assess													
	13-2052													
Insurance Underwriters -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Review individual applications for insurance to evaluat involved and determine acceptance of applications.	e degree of risk													
	13-2053													
Financial Examiners -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Enforce or ensure compliance with regulations govern securities institutions and financial and real estate tran examine, verify, or authenticate records.	ng financial and sactions. May	-												
Loan Officers -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Evaluate, authorize, or recommend approval of comme credit loans. Advise borrowers on financial status and Includes mortgage loan officers and agents, collection servicing officers, and loan underwriters.	payment methods. analysts, loan													
	13-2072													
Computer and Mathematical Occupa	tions													
Computer Systems Analysts -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Analyze data processing problems to improve compute user requirements, procedures, and problems to autor existing systems and review computer system capabilischeduling limitations. May analyze or suggest comme software.	nate or improve ties, workflow, and ercially available													
	15-1121													
Information Security Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, implement, upgrade, or monitor security measure networks and information. May ensure security control safeguard digital files and electronic infrastructure. Ma security breaches and viruses.	s are in place that y respond to computer													
	15-1122													

										ED WAC				
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959		\$163,800 - 207,999		Employment
Computer Programmers -		Α	В	С	D	E	F	G	Н	1	J	K	L	Т
Create, modify, and test computer applications code, for from specifications drawn up by software developers of user needs and design software solutions. May develop rograms to store, locate, and retrieve specific docume information.	r others. May analyze p and write computer ents, data, and													
	15-1131													
Software Developers, Applications -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Develop, create, and modify computer applications sof needs and develop software solutions. Design or custo the aim of optimizing efficiency. May analyze and desig an application area. May supervise computer programi	mize software with gn databases within													
Web Developers -		Α	В	С	D	E	F	G	Н	1	J	K	L	Т
Design, create, and modify Web sites. Analyze user not Web site content, graphics, performance, and capacity sites with computer applications. Convert written, graph components to compatible Web formats. Excludes "Mu Animators."	. May integrate Web hic, audio, and video													
Database Administrators -		Α	В	С	D	E	F	G	Н	1	J	К	L	Т
Administer, test, and implement computer databases. Computer databases. May plan, coordinate, and impler measures to safeguard computer databases.														
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Install, configure, and support an organization's local a wide area network (WAN), and Internet systems or seg system. Ensure network availability. May monitor and t performance. May assist in network modeling, analysis coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network segments.	ment of a network est Web site s, planning, and ns hardware and lists and computer													

									ELECTE					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999		Employment
Computer Network Architects -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Design and implement computer and information network area networks (LAN), wide area networks (WAN), intra other data communications networks. Perform network and planning. May also design network and computer s	nets, extranets, and modeling, analysis,													
Computer User Support Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Provide technical assistance to computer users. Answer computer problems in person, via telephone, or electron assistance concerning computer hardware and software	nically. May provide													
Computer Network Support Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze, test, troubleshoot, and evaluate existing network local area network (LAN), wide area network (WAN), at a segment of a network system. Perform network main correct operation with minimal interruption.	nd Internet systems or													
Actuaries -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Analyze statistical data, such as mortality, accident, sic retirement rates and construct probability tables to fore May ascertain insurance rates required and cash reservence ensure payment of benefits.	cast risk and liability. ves necessary to													
	15-2011													
Operations Research Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Formulate and apply mathematical modeling and other to develop and interpret information that assists manag making, policy formulation, or other managerial function analyze data and develop decision support software, so	ement with decision as. May collect and													
	15-2031	<u> </u>												
Statisticians -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Develop or apply mathematical or statistical theory and organize, interpret, and summarize numerical data. Ma such as bio-, agricultural, business, or economic statist mathematical and survey statisticians. Excludes "Surve	y specialize in fields ics. Includes													

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employmen
egal Occupations														
Lawyers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Represent clients in criminal and civil litigation and oth draw up legal documents, or manage or advise clients May specialize in a single area or may practice broadly law.	on legal transactions.													
	20-1011						L _		L				<u> </u>	-
Arbitrators, Mediators, and Conciliators - Facilitate negotiation and conflict resolution through dia	alogue. Resolve	Α	В	С	D	E	F	G	Н		J	K	L	Т
conflicts outside of the court system by mutual consen														
	23-1022													
Paralegals and Legal Assistants -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Assist lawyers by investigating facts, preparing legal defense, or to initiate legal action. Excludes "Legal Section."	ling, to formulate a													
Title Examiners, Abstractors, and Searchers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Search real estate records, examine titles, or summari insurance documents for a variety of purposes. May comortgages, contracts, and other instruments pertaining public and private records for law firms, real estate againsurance companies.	ompile lists of to titles by searching encies, or title													
Arts, Design, Entertainment, Sports,	and Media Occ	unati	ons											
Public Relations Specialists -	una media occ	A	В	С	D	E	F	G	Н	ı	J	К	L	Т
Engage in promoting or creating an intended public im groups, or organizations. May write or select material f communications media.	or release to various													
	27-3031													

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Healthcare Practitioners and Techni	cal Occupation	S												
Registered Nurses -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Assess patient health problems and needs, develop ar care plans, and maintain medical records. Administer r injured, convalescent, or disabled patients. May advise maintenance and disease prevention or provide case r Licensing or registration required. Includes Clinical Nur Excludes "Nurse Anesthetists," "Nurse Midwives," and	nursing care to ill, patients on health nanagement. se Specialists.													
	23-1141	<u> </u>	<u> </u>			<u> </u>	<u> </u>	l	l	<u> </u>	<u> </u>		<u> </u>	
Protective Service Occupations														
Private Detectives and Investigators -		A	В	С	D	E	F	G	Н	ı	J	K	L	Т
Gather, analyze, compile and report information to clie occurrences of unlawful acts or infractions of rules in p	nts, or detect rivate establishment.													
	33-9021													
Building and Grounds Cleaning and 	Maintenance O	ccupa	tions											
First-Line Supervisors of Housekeeping and Janito	rial Workers -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Directly supervise and coordinate work activities of clear	aning personnel.		Ĭ				İ		•				l	
	37-1011													
Janitors and Cleaners, Except Maids and Housekee	eping Cleaners -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Keep buildings in clean and orderly condition. Perform duties. Duties may include tending furnace and boiler, maintenance activities, notifying management of need cleaning snow or debris from sidewalk.	performing routine													
Sales and Related Occupations	0. 201.													
First-Line Supervisors of Non-Retail Sales Workers	·	I A	В	С	D	E	F	G	н	<u> </u>		K		т
Directly supervise and coordinate activities of sales workers. May perform duties, such as budgeting, personnel work, in addition to supervisory duties.	rkers other than retail		5	3		_	,	J		,	Ü	K	L	•
Insurance Sales Agents -		A	В	С	D	E	F	G	н	<u> </u>	J	K	j	Т
Sell life, property, casualty, health, automotive, or othe								9		-		TX.		'
	41-3021													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799		\$208,000 and over	Employment
Securities, Commodities, and Financial Services S	ales Agents -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Buy and sell securities or commodities in investment a provide financial services to businesses and individual customers about stocks, bonds, mutual funds, commo conditions.	s. May advise dities, and market													
	41-3031													
Sales Representatives of Services, Except Advertise Travel, and Financial Services -	sing, Insurance,	A	В	С	D	E	F	G	Н	I	J	K	L	Т
Sell services to individuals or businesses. May describ client problems. Excludes "Telemarketers."	e options or resolve													
	41-3098													
Telemarketers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Solicit donations or orders for goods or services over t	· ·													
	41-9041													
Office and Administrative Support O	ccupations													
First-Line Supervisors of Office and Administrative		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate the activities of cleric support workers.	cal and administrative													
	43-1011													
Switchboard Operators, Including Answering Serv	ice -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Operate telephone business systems equipment or sw calls. May supply information to callers and record me	itchboards to relay ssages.													
	43-2011													
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Solicit payment from delinquent customers. Receive payment to customer's account; prepare statements to customer fails to respond; initiate repossession proceed disconnection; and keep records of collection and state	credit department if dings or service													
	43-3011	$L_{L_{L}}$												
Billing and Posting Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipme	s. Prepare billing ent of goods.													
	43-3021													

					_	R OF E	_							
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959		\$163,800 - 207,999	\$208,000 and over	Employment
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compute, classify, and record data to keep financial re Perform routine calculating, posting, and verifying dutie financial data for use in maintaining accounting records accuracy of figures, calculations, and postings pertaining transactions recorded by other workers. Excludes "Pay Clerks."	es to obtain primary s. May also check the ng to business													
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile and record employee time and payroll data. Memployees' time worked, production, and commission. post wages and deductions, or prepare paychecks.	lay compute May compute and													
	43-3051													
Brokerage Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform duties related to the purchase, sale or holding orders for stock purchases or sales, compute transfer transactions, accept and deliver securities, track stock compute equity, distribute dividends, and keep records and holdings.	axes, verify stock price fluctuations, of daily transactions													
	43-4011													
Correspondence Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compose letters or electronic correspondence in reply merchandise, damage claims, credit and other informa accounts, incorrect billings, or unsatisfactory services.														
Customer Service Representatives -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Interact with customers to provide information in respo products and services and to handle and resolve comp individuals whose duties are primarily installation, sales	laints. Excludes													
File Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
File correspondence, cards, invoices, receipts, and oth and remove material from file when requested.	er records. Locate 43-4071													

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Loan Interviewers and Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Interview loan applicants to elicit information; investigat backgrounds and verify references; prepare loan reque forward findings, reports, and documents to appraisal d transactions between loan establishment, borrowers, an approval of loan.	st papers; and epartment. Complete													
												l v	<u> </u>	<u> </u>
Human Resources Assistants, Except Payroll and T	• •	Α	В	С	D	E	F	G	Н		J	K	_ L	Т
Compile and keep personnel records. May prepare reported records, file employment records, or search employee for information to authorized persons.														
	43-4161													
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Answer inquiries and provide information regarding acti establishment and location of departments, offices, and the organization. Excludes "Switchboard Operators, Inc. Service."	employees within luding Answering													
	43-4171													
Couriers and Messengers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Pick up and deliver messages, documents, packages, a Excludes "Light Truck or Delivery Services Drivers."	and other items. 43-5021													
Executive Secretaries and Executive Administrative	Assistants -	Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Provide high-level administrative support. Conduct resestatistical reports, handle information requests, and per functions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also to lower-level clerical staff.	arch, prepare form clerical visitors, arranging													
Legal Secretaries -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform secretarial duties using legal terminology, proc documents. Prepare legal papers and correspondence, summonses, complaints, motions, and subpoenas. May research.	such as													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Secretaries and Administrative Assistants, Except Executive -	Legal, Medical, and	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform routine clerical and administrative functions su correspondence, scheduling appointments, organizing or providing information to callers.														
	43-6014													
Computer Operators -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Monitor and control electronic computer and peripheral processing equipment to process data according to op Monitor and respond to operating and error messages. commands at a computer terminal and set controls on peripheral devices. Excludes "Computer Occupations" Keyers."	erating instructions. May enter computer and													
Data Entry Keyers -		Α	В	С	D	E	F	G	Н	Т	J	K	L	Т
Operate data entry device, such as keyboard or photo Duties may include verifying data and preparing materi Excludes "Word Processors and Typists."														
Word Processors and Typists -		A	В	С	D	Е	F	G	н	ı	J	К	L	Т
Use word processor, computer, or typewriter to type le or other material from rough draft, corrected copy, or verification perform other clerical duties as assigned. Excludes "Da" "Secretaries and Administrative Assistants," "Court Re Transcriptionists."	oice recording. May ata Entry Keyers,"													
Insurance Claims and Policy Processing Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Process new insurance policies, modifications to existic claims forms. Verify the accuracy and completeness of existing policies and company records to reflect change policyholders and insurance company representatives. Adjusters, Examiners, and Investigators."	information. Update es requested by													

											SE RANG			
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999		Employmen
Mail Clerks and Mail Machine Operators, Except Po	ostal Service -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Prepare incoming and outgoing mail for distribution. Time stamp, open, read, sort, and route incoming mail; and address, seal, stamp, fold, stuff, and affix postage to outgoing mail or packages. Duties may also include keeping necessary records and completed forms.														
	43-9051													
Office Clerks, General -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Perform duties too varied and diverse to be classified occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operation	procedures. Duties ookkeeping, typing or													
Office Machine Operators, Except Computer -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Operate one or more of a variety of office machines, s photographic, and duplicating machines, or other office "Mail Clerks and Mail Machine Operators" and "Billing	e machines. Excludes													
Proofreaders and Copy Markers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Read transcript or proof type setup to detect and mark grammatical, typographical, or compositional errors. E whose primary duty is editing copy. Includes proofread	xcludes workers													
Statistical Assistants -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile and compute data according to statistical form statistical studies. May perform actuarial computations and graphs for use by actuaries. Includes actuarial cle	and compile charts													

		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	T	
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919		\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment	
Installation, Maintenance, and Repa	ir Occupations														
Maintenance and Repair Workers, General -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т	
Perform work involving the skills of two or more maintenance occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing equipment; and repairing buildings, floors, or stairs. 49-9071															
										Subto	otal oymen	t		T	

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

											SE RANG			
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
		Α	В	С	D	E	F	G	Н	I	J	K	L	T
														<u> </u>
		Α	В	С	D	Е	F	G	Н		J	K	L	Т
FIPS Schedule Number FOR OFFICE	NAICS Code	Unit	Total Employ	rment	Reviev	wed By	Date Re	eviewed		Subto	tal Emp pa	loyment	t - this	
USE ONLY										Total E	mployn on this	nent ide s form	ntified	

524000 Supplemental 1

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н		J	K	L	T	
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment	
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		1													
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		_													
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		_													
		Α	В	С	D	Е	F	G	Н	I	J	K	L	T	
		4													
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		-													
FIPS Schedule Number	NAICS Code	Unit	Total Employ	yment	Review	ved By	Date Re	eviewed		Subtotal Employment - this					
FOR OFFICE											ра	ge			
USE ONLY		Total Employment id					nent ide	ntified							
											on this				

524000 Supplemental 2