OCCUPATIONAL EMPLOYMENT REPORT OF REAL ESTATE (531000)

What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by occupation, please see our website at http://www.bls.gov/OES. This form asks for information about the employees described below. Our estimate of Which of the following options describes the status of the location(s) in Item 3 employment for these employees appears at the top right corner of the label. Please as of the reference date also printed in Item 3? make any needed address corrections. Operating: Go to Item 2. Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of / / : Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to Item 2. New Name: How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3? New Address: Enter the number here... Do Not Include Include • Full or part-time paid workers Contractors and temporary agency Our records show that your main products or services are related to those listed employees not on your payroll Workers on paid leave below. If they are not, please list your main products or services on the lines Unpaid family workers Workers assigned temporarily to provided and continue with the rest of the report. other units Workers on unpaid leave • Unincorporated firms - proprietors, Incorporated firms - paid owners. officers, and staff owners, and partners Workers not covered by unemployment insurance Do all employees reported above work at one location? No... Enter number of locations Please tell us who to contact if we have questions about your data. FOR 5 **OFFICE** Name: **USE ONLY** Title: Date: Phone:

E-mail address:

Instructions for Reporting by Occupation

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level
 of skill if the employee performs work in two or more occupations. If there is no
 measurable difference in skill requirements, report employees in the occupation in
 which they spend the most time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained.
 Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
 For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming,
 Production, Maintenance, and Transportation occupations who spend 80 percent
 or more of their time performing supervisory duties should be reported as
 supervisors. Workers with supervisory duties who spend less than 80 percent of
 their time supervising should be reported with the workers they supervise.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

- ie as pay
 - Perquisites
 - Profit Sharing Payment
 - Relocation Allowance
 - Severance Pay
 - Shift Differential
 - Stock Bonuses
 - Tool Allowance
 - Tuition Repayments
 - rullion Repayments
 - Uniform Allowance
 - Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

531000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exa and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011		L,											
												/		

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

531000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

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	Α	B C D E F G H I J K L T														
Hourly (part-time or full-time)	under \$9.25	\$9.25 \$11.75 \$14.75 \$18.75 \$24.00 \$30.25 \$38.50 \$49.00 \$62.00 \$78.75 \$100.00														
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919					\$163,800 - 207,999		Employment			

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.

	magers/supervisors	_	В	<u> </u>	_	_	-	_	ш			V		
Chief Executives -		А	В	C	D	E	-	G	Н		J	K	L	
Formulate policies and provide overall direction of priva organizations within guidelines set up by a board of dire governing body. Plan, direct, or coordinate operational help of subordinate executives and managers.	ectors or other													
General and Operations Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the operations of public or pr Responsibilities include formulating policies, managing planning the use of materials and human resources, bu be classified in any one functional area of management Excludes First-Line Supervisors.	daily operations, and t are too general to													
Advertising and Promotions Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate advertising policies and prog materials, such as posters, contests, coupons, or givea interest in the purchase of a product or service.														
Marketing Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate marketing for products and s firm and identify potential customers. Develop pricing si of maximizing the firm's profits or share of the market w firm's customers are satisfied. Oversee product develop trends that indicate the need for new products and serv	trategies with the goal while ensuring the oment or monitor													
	11-2021						_							_
Sales Managers - Plan, direct, or coordinate the distribution of a product of customer. Establish sales territories, quotas, goals, and for sales representatives. Analyze sales statistics to delepotential and inventory requirements and to monitor the customers.	I training programs termine sales	Α	В	С	D	E	F	G	Н		J	К		<u>T</u>

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate one or more administrative s organization, such as records and information manager distribution, facilities planning and maintenance, and ot Medical records administrators are included in "Medica Managers." Excludes "Purchasing Managers."	nent, mail her support services.													
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
Plan, direct, or coordinate activities in such fields as eleprocessing, information systems, systems analysis, and programming.														
Financial Managers -		A	В	С	D	Е	F	G	Н		J	К	L	T
Plan, direct, or coordinate accounting, investing, bankir securities, and other financial activities of a branch, offician establishment.	g, insurance, ce, or department of 11-3031													
Human Resources Managers -		Α	В	С	D	Е	F	G	Н		J	К	L	Т
Plan, direct, or coordinate human resources activities a organization. Excludes managers who primarily focus obenefits or training and development.														
Construction Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the construction and mainter and facilities. Participate in the conceptual developmen project and oversee its organization, scheduling, budge implementation. Includes managers in specialized cons as carpentry or plumbing.	t of a construction ting, and													
Property, Real Estate, and Community Association	Managers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the selling, buying, leasing, commercial, industrial, or residential real estate propert managers of homeowner and condominium association housing units, buildings, or land (including rights-of-way	ies. Includes is, rented or leased													

					_	_	_		SELECT					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Business and Financial Operations O	ccupations													
Compliance Officers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Examine, evaluate, and investigate eligibility for or confiregulations governing contract compliance of licenses a perform other compliance and enforcement inspection and classified elsewhere.	nd permits, and analysis activities													
	13-1041		<u> </u>				<u> </u>							
Human Resources Specialists -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Perform activities in the human resource area. Includes specialists who screen, recruit, interview, and place wor "Compensation, Benefits, and Job Analysis Specialists" Development Specialists."	kers. Excludes and "Training and													
	13-1071	<u> </u>												<u> </u>
Compensation, Benefits, and Job Analysis Specialis		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Conduct programs of compensation and benefits and joe employer. May specialize in specific areas, such as pos and pension programs.														
Training and Development Specialists -		Α	В	С	D	E	F	G	Н		J	К		, T
Design and conduct training and development program individual and organizational performance. May analyze						_							_	
Market Research Analysts and Marketing Specialist	s -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Research local, regional, or national market conditions sales of a product or service, or create a marketing cam information on competitors, prices, sales, and marketing survey results to create a marketing campaign based or preferences and buying habits.	to determine potential paign. May gather g methods. May use													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Analyze and interpret accounting records to prepare fingive advice, or audit and evaluate statements prepared advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue	by others. Install or and budgetary data.													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Appraisers and Assessors of Real Estate -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Appraise real property and estimate its fair value. May accordance with prescribed schedules.	assess taxes in													
	13-2021													
Financial Analysts -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Conduct quantitative analyses of information affecting of public or private institutions.	investment programs													
	13-2051													
Loan Officers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Evaluate, authorize, or recommend approval of comme credit loans. Advise borrowers on financial status and plucludes mortgage loan officers and agents, collection servicing officers, and loan underwriters.	payment methods.													
,	13-2072	1												
Computer and Mathematical Occupa Network and Computer Systems Administrators -	tions	l a	В	С	D	E	F	G	Н	<u> </u>	IJ	Ικ	L	т
Install, configure, and support an organization's local a wide area network (WAN), and Internet systems or seg system. Ensure network availability. May monitor and t performance. May assist in network modeling, analysis coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network segments and support specialists.	ment of a network est Web site s, planning, and ns hardware and lists and computer ecurity measures.													
	15-1142				_									
Computer User Support Specialists -		A	В	С	D	E	F	G	Н		J	К	L	Т
Provide technical assistance to computer users. Answer computer problems in person, via telephone, or electron assistance concerning computer hardware and software	nically. May provide													
architecture and Engineering Occup	ations													_
Landscape Architects -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan and design land areas for projects such as parks facilities, airports, highways, hospitals, schools, land st commercial, industrial, and residential sites.														

					_	_	_		SELECTI cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employment
Legal Occupations														
Lawyers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Represent clients in criminal and civil litigation and other draw up legal documents, or manage or advise clients of May specialize in a single area or may practice broadly law.	on legal transactions.													
	23-1011					_						17		_
Title Examiners, Abstractors, and Searchers -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Search real estate records, examine titles, or summariz insurance documents for a variety of purposes. May commortgages, contracts, and other instruments pertaining public and private records for law firms, real estate age insurance companies.	mpile lists of to titles by searching													
	23-2093													
Arts, Design, Entertainment, Sports,	and Media Occ	cupati	ons											
Public Relations Specialists -		A	В	С	D	Е	F	G	н	ı	J	К	L	Т
Engage in promoting or creating an intended public imagroups, or organizations. May write or select material for communications media.														
Protective Service Occupations														
Security Guards -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Guard, patrol, or monitor premises to prevent theft, viole rules. May operate x-ray and metal detector equipment. "Transportation Security Screeners."	ence, or infractions of Excludes													
Food Preparation and Serving Relate														
First-Line Supervisors of Food Preparation and Ser		A	В	С	D	E	F	G	Н	1		К		т
Directly supervise and coordinate activities of workers e and serving food.							•		.,	'		K	_	'
	35-1012													
Cooks, Institution and Cafeteria -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Prepare and cook large quantities of food for institutions hospitals, or cafeterias.														
	35-2012													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	н	1	J	К	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999	\$208,000 and over	Employment
Waiters and Waitresses -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Take orders and serve food and beverages to patrons "Counter Attendants, Cafeteria, Food Concession, and include tips when calculating wages.														
	35-3031													
Building and Grounds Cleaning and	Maintenance O	ccupa	ations	,										
First-Line Supervisors of Housekeeping and Janito		A	В	С	D	E	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate work activities of cle														
	37-1011													
First-Line Supervisors of Landscaping, Lawn Serv	ice, and	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Groundskeeping Workers -	·													
Directly supervise and coordinate activities of landscal groundskeeping workers. Work may involve reviewing service requirements, answering inquiries from potenti preparing estimates.	contracts to ascertain													
propanie de la companie de la compan	37-1012													
Janitors and Cleaners, Except Maids and Houseke	ening Cleaners -	A	В	С	D	E	F	G	Н	<u> </u>	J	K	L	Т
Keep buildings in clean and orderly condition. Perform duties. Duties may include tending furnace and boiler, maintenance activities, notifying management of need cleaning snow or debris from sidewalk.	heavy cleaning performing routine													
	37-2011													
Maids and Housekeeping Cleaners -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform light cleaning duties in private households or establishments, such as hotels and hospitals. Duties n beds, replenishing linens, cleaning rooms and halls, at	nay include making													
	37-2012													
Landscaping and Groundskeeping Workers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Landscape or maintain grounds of property using hand equipment. Tasks may include sod laying, mowing, trit watering, fertilizing, digging, raking, sprinkler installation mortarless segmental concrete masonry wall units. Exand Laborers, Crop, Nursery, and Greenhouse."	mming, planting, on, and installation of cludes "Farmworkers													
	37-3011													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Personal Care and Service Occupation	ns													
First-Line Supervisors of Personal Service Workers	-	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Directly supervise and coordinate activities of personal as flight attendants, hairdressers, or caddies.	service workers, such													
	39-1021													
Ushers, Lobby Attendants, and Ticket Takers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Assist patrons at entertainment events by collecting addressisting in finding seats, searching for lost articles, and facilities as rest rooms and telephones.	I locating such													
	39-3031													
Baggage Porters and Bellhops -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Handle baggage for travelers at transportation terminals hotels or similar establishments. Please include tips wh	s or for guests at en calculating wages. 39-6011													
Concierges -		Α	В	С	D	Е	F	G	Н	Т	J	K	L	Т
Assist patrons at hotel, apartment, or office building with May take messages, arrange or give advice on transposervices or entertainment, or monitor guest requests for maintenance. Please include tips when calculating was	rtation, business housekeeping and ges.													
	39-6012	<u> </u>			_	_	_		L					
Recreation Workers - Conduct recreation activities with groups in public, priva agencies or recreation facilities. Organize and promote arts and crafts, sports, and games.	activities, such as	A	В	С	D	Е	F	G	н	l	J	К	L	T
	39-9032		L							L				
Sales and Related Occupations														
First-Line Supervisors of Retail Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Directly supervise and coordinate activities of retail sale may include purchasing, budgeting, accounting, and peaddition to supervisory duties.	rsonnel work, in													
	41-1011													
First-Line Supervisors of Non-Retail Sales Workers Directly supervise and coordinate activities of sales wor sales workers. May perform duties, such as budgeting, personnel work, in addition to supervisory duties.	kers other than retail	Α	В	С	D	Е	F	G	н		J	К	L	Т

					_	_	_				SE RANG ourly Ra			
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Counter and Rental Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive orders, generally in person, for repairs, rentals describe available options, compute cost, and accept pure "Counter Attendants, Cafeteria, Food Concession, and Clerks," and "Reservation and Transportation Ticket Agencies."	ayment. Excludes Coffee Shop," "Order													
	41-2021	<u> </u>												
Sales Representatives of Services, Except Advertise Travel, and Financial Services -	sing, Insurance,	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Sell services to individuals or businesses. May describ client problems. Excludes "Telemarketers."	e options or resolve													
	41-3098													
Real Estate Brokers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Operate real estate office, or work for commercial real overseeing real estate transactions. Other duties usual estate or renting properties and arranging loans.														
Real Estate Sales Agents -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Rent, buy, or sell property for clients. May draw up real Includes agents who represent buyer.	estate documents.													
Office and Administrative Support O	ccupations	•	•					<u> </u>	•	•	•	•	•	
First-Line Supervisors of Office and Administrative		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of cleric support workers.	al and administrative													
	43-1011													
Switchboard Operators, Including Answering Servi	ce -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Operate telephone business systems equipment or sw calls. May supply information to callers and record mes	itchboards to relay sages.													
Bill and Account Collectors -		A	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Solicit payment from delinquent customers. Receive pa amount to customer's account; prepare statements to customer fails to respond; initiate repossession procee disconnection; and keep records of collection and statu	credit department if dings or service us of accounts.													
	43-3011													

											SE RANG ourly Ra			
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919		\$128,960 - 163,799	\$163,800 - 207,999		Employment
Billing and Posting Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipme														
	43-3021													
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Compute, classify, and record data to keep financial re- Perform routine calculating, posting, and verifying dutie financial data for use in maintaining accounting records accuracy of figures, calculations, and postings pertaining transactions recorded by other workers. Excludes "Pay Clerks."	es to obtain primary s. May also check the ng to business rroll and Timekeeping													
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile and record employee time and payroll data. M employees' time worked, production, and commission. post wages and deductions, or prepare paychecks.	May compute and													
	43-3051													
Customer Service Representatives -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Interact with customers to provide information in responsible products and services and to handle and resolve compundividuals whose duties are primarily installation, sales	laints. Excludes s, or repair.													
	43-4051													
Loan Interviewers and Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Interview loan applicants to elicit information; investigat backgrounds and verify references; prepare loan reque forward findings, reports, and documents to appraisal of transactions between loan establishment, borrowers, a approval of loan.	est papers; and department. Complete													
Human Resources Assistants, Except Payroll and	Fimekeeping -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Compile and keep personnel records. May prepare rep records, file employment records, or search employee information to authorized persons.														

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Receptionists and Information Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Answer inquiries and provide information regarding actiestablishment and location of departments, offices, and the organization. Excludes "Switchboard Operators, Inc. Service."	employees within luding Answering													
	43-4171													
Executive Secretaries and Executive Administrative	Assistants -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Provide high-level administrative support. Conduct resestatistical reports, handle information requests, and per functions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also tr lower-level clerical staff.	form clerical visitors, arranging													
	43-6011													
Secretaries and Administrative Assistants, Except Executive -	_egal, Medical, and	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform routine clerical and administrative functions su correspondence, scheduling appointments, organizing or providing information to callers.	ch as drafting and maintaining files,													
	43-6014													
Data Entry Keyers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Operate data entry device, such as keyboard or photo of Duties may include verifying data and preparing material Excludes "Word Processors and Typists."	als for printing.													
	43-9021													
Office Clerks, General -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Perform duties too varied and diverse to be classified in occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operation	procedures. Duties pokkeeping, typing or n, and filing.													
	43-9061													
Construction and Extraction Occupat	ions													
First-Line Supervisors of Construction Trades and	Extraction Workers -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Directly supervise and coordinate activities of construct workers.	ion or extraction 47-1011													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Carpenters - Construct, erect, install, or repair structures and fixtures made of wood, such as concrete forms; building frameworks, including partitions, joists, studding, and rafters; and wood stairways, window and door frames, and hardwood floors. May also install cabinets, siding, drywall and batt or roll insulation. Includes brattice builders who build doors or brattices (ventilation walls or partitions) in underground passageways.		A	В	С	D	Е	F	G	Н	I	J	K	L	Т
	47-2031			L	L									
Electricians -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Install, maintain, and repair electrical wiring, equipmen that work is in accordance with relevant codes. Exclud Alarm Systems Installers."	es "Security and Fire													
	47-2111													
Painters, Construction and Maintenance -		Α	В	С	D	E	F	G	Н	- 1	J	K	L	Т
Paint walls, equipment, buildings, bridges, and other susing brushes, rollers, and spray guns. May remove ol surface prior to painting. May mix colors or oils to obta consistency. Excludes "Paperhangers."	d paint to prepare													
	47-2141													
Construction and Building Inspectors -		Α	В	С	D	E	F	G	Н	l I	J	K	L	Т
Inspect structures to determine structural soundness a building codes, and other regulations. Inspections may or may be limited to a specific area, such as electrical	be general in nature													
	47-4011													
nstallation, Maintenance, and Repa	ir Occupations													
First-Line Supervisors of Mechanics, Installers, and Repairers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Directly supervise and coordinate the activities of mechanics, installers, and repairers. Excludes team or work leaders.														
	49-1011												<u> </u>	
Heating, Air Conditioning, and Refrigeration Mecha Install or repair heating, central air conditioning, or refr including oil burners, hot-air furnaces, and heating stor	igeration systems,	Α	В	С	D	E	F	G	Н	I	J	K	_	Т

		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)																
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т				
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total				
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen				
Maintenance and Repair Workers, General -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т				
Perform work involving the skills of two or more maintenance occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing equipment; and repairing buildings, floors, or stairs.																		
	49-9071																	
HelpersInstallation, Maintenance, and Repair Wo	rkers -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т				
Help installation, maintenance, and repair workers in n replacement, and repair of vehicles, industrial machine electronic equipment. Furnish tools, materials, and supworkers; clean work area, machines, and tools; and ho	ery, and electrical and opplies to other																	
Duodustian Ossumations	40-5050																	
Production Occupations Stationary Engineers and Boiler Operators -		l a	В	С	D	E	F	G	Н			Ικ	<u> </u>	т				
Operate or maintain stationary engines, boilers, or othe equipment to provide utilities for buildings or industrial equipment, such as steam engines, generators, motor boilers.	processes. Operate	-	В	C	D		,	G		1	J	K	L					
Fransportation and Material Moving	Occupations																	
Taxi Drivers and Chauffeurs -	1	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т				
Drive automobiles, vans, or limousines to transport pas cargo. Includes hearse drivers. Excludes ambulance d tips when calculating wages.	ssengers. May carry rivers. Please include																	
		A	В	С	D	E	F	G	Н	<u> </u>	J	K	L	Т				
Parking Lot Attendants - Park vehicles or issue tickets for customers in a parkin collect fee.	g lot or garage. May					_	'		.,			K	_	•				

53-6021

	NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Laborers and Freight, Stock, and Material Movers,	Hand -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes material moving workers who use power equipment.														
	53-7062													

Subtotal Employment Т

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

										SE RANG ourly Ra				
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
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		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
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FIPS Schedule Number	NAICS Code	Unit Total Employment Reviewed By				Reviewed By Date Reviewed				Subto				
FOR OFFICE							Pa	ge]				
USE ONLY										Total Employment identified				
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Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
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FIPS Schedule Number	NAICS Code	Unit	Total Employ	vment	Revie	ved By	Date Re	eviewed		Subto	tal Emp	lovmen	t - this	
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