OCCUPATIONAL EMPLOYMENT REPORT OF MISCELLANEOUS SCHOOLS, INSTRUCTION, AND EDUCATIONAL SUPPORT SERVICES (611400)

What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by occupation, please see our website at http://www.bls.gov/OES.

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Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections.</i>
Operating: Go to Item 2.	
Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.	
Permanently out of business as of/_/: Return the form to the address at the top.	
Sold or merged: Enter the new name and address below, then go to Item 2.	
New Name:	4. How many employees, both full and part-time , worked at this location(s) during the pay
New Address:	period that included the reference date printed in Item 3?
	Enter the number here Include Do Not Include
Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	 Full or part-time paid workers Workers on paid leave Workers assigned temporarily to other units Incorporated firms - paid owners, officers, and staff Contractors and temporary agency employees not on your payroll Unpaid family workers Workers on unpaid leave Unincorporated firms - proprietors, owners, and partners Workers not covered by unemployment insurance
	Do all employees reported above work at one location?
	Yes No Enter number of locations
	Please tell us who to contact if we have questions about your data. Portical place Por
	Title:
	Phone: Date:
	E-mail address:

Instructions for Reporting by Occupation

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained. Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming, Production, Maintenance, and Transportation occupations who spend 80 percent or more of their time performing supervisory duties should be reported as supervisors. Workers with supervisory duties who spend less than 80 percent of their time supervising should be reported with the workers they supervise.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

- Perquisites
- Profit Sharing Payment
- Relocation Allowance
- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Tuition Repayments
- Uniform Allowance
- Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exand interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011			1/	* /	*								*
												/		

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

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Supplemental Instructions for Faculty and Instructors

The instructions on pages ii and iii of the Occupational Employment Statistics Report of Miscellaneous Schools, Instruction, and Educational Support Services direct you to convert wages to an hourly basis if wages are not recorded annually or by the hour. This procedure may not be appropriate for postsecondary faculty members. Use the guidelines and the tables below to determine the correct wage categories. **Do not convert faculty wages to an hourly basis.**

1 Full-time faculty earning an annual salary:

Report these faculty members in the wage category corresponding to their annual salary.

For example, report a Biology Professor who is paid an annual salary of \$30,000 in wage category C.

2 Faculty working less than full-time AND earning an annual salary:

If a faculty member or instructor is employed on a half, three-quarters, one-third, or two-thirds time basis, refer to **Table 1**.

- 1. Find the column that describes how the faculty member is employed, either half-time, three-quarters time, one-third time, or two-thirds time.
- 2. Next, find the faculty member's annual salary in the wage ranges provided.
- 3. Look in the far left column to determine the correct wage category.

For example, report an adjunct History Professor who is half-time and is paid an annual salary of \$18,000 in wage category D.

Table 1

WAGE CATEGORY	1/2 TIME	3/4 TIME	1/3 TIME	2/3 TIME
Α	under \$9,620	under \$14,430	under \$6,413	under \$12,827
В	\$9,620 - \$12,219	\$14,430 - \$18,329	\$6,413 - \$8,146	\$12,827 - \$16,292
С	\$12,220 - \$15,339	\$18,330 - \$23,009	\$8,147 - \$10,226	\$16,293 - \$20,452
D	\$15,340 - \$19,499	\$23,010 - \$29,249	\$10,227 - \$12,999	\$20,453 - \$25,999
Е	\$19,500 - \$24,959	\$29,250 - \$37,439	\$13,000 - \$16,639	\$26,000 - \$33,279
F	\$24,960 - \$31,459	\$37,440 - \$47,189	\$16,640 - \$20,972	\$33,280 - \$41,946
G	\$31,460 - \$40,039	\$47,190 - \$60,059	\$20,973 - \$26,692	\$41,947 - \$53,386
Н	\$40,040 - \$50,959	\$60,060 - \$76,439	\$26,693 - \$33,972	\$53,387 - \$67,946
ı	\$50,960 - \$64,479	\$76,440 - \$96,719	\$33,973 - \$42,986	\$67,947 - \$85,972
J	\$64,480 - \$81,899	\$96,720 - \$122,849	\$42,987 - \$54,599	\$85,973 - \$109,199
K	\$81,900 - \$103,999	\$122,850 - \$155,999	\$54,600 - \$69,332	\$109,200 - \$138,666
L	\$104,000 and over	\$156,000 and over	\$69,333 and over	\$138,667 and over

3 Faculty being paid on a per-credit basis:

If a faculty member or instructor is considered adjunct or is paid **per-credit hour** taught, use:

Table 2 if your institution adheres to a **semester** schedule **Table 3** if your institution adheres to a **quarter** schedule

For example, report a part-time Sociology Instructor who is paid \$350 per credit hour taught at a university with a semester schedule in wage category A.

4 Faculty being paid on a per-course basis:

If your institution pays on a **per-course** taught basis, divide the pay by the number of credits the course is worth, and refer to **Table 2** or **3** to determine the correct wage category.

For example, report an English Instructor who is paid \$1,200 for a three credit course taught at a university with a quarter schedule in wage category B. (\$1,200 divided by three credits equals \$400 per credit hour.)

Table 2 - Semester Schedule

WAGE CATEGORY	\$ PER CREDIT
Α	under \$428
В	\$428 - \$542
С	\$543 - \$681
D	\$682 - \$866
Е	\$867 - \$1,108
F	\$1,109 - \$1,397
G	\$1,398 - \$1,779
Н	\$1,780 - \$2,264
ı	\$2,265 - \$2,865
J	\$2,866 - \$3,639
К	\$3,640 - \$4,621
L	\$4,622 and over

Table 3 - Quarter Schedule

WAGE CATEGORY	\$ PER CREDIT
Α	under \$321
В	\$321 - \$406
С	\$407 - \$510
D	\$511 - \$649
Е	\$650 - \$831
F	\$832 - \$1,048
G	\$1,049 - \$1,334
Н	\$1,335 - \$1,698
ı	\$1,699 - \$2,148
J	\$2,149 - \$2,729
К	\$2,730 - \$3,466
L	\$3,467 and over

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									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079			\$128,960 - 163,799			Employment
Management Occupations														
(Managers in this section generally have other ma	anagers/supervisor	s repor												
Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Formulate policies and provide overall direction of privation organizations within guidelines set up by a board of direction governing body. Plan, direct, or coordinate operational help of subordinate executives and managers.	ectors or other													
General and Operations Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the operations of public or procession of the Responsibilities include formulating policies, managing planning the use of materials and human resources, but be classified in any one functional area of managemen Excludes First-Line Supervisors.	daily operations, and it are too general to													
Marketing Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate marketing for products and s firm and identify potential customers. Develop pricing s of maximizing the firm's profits or share of the market w firm's customers are satisfied. Oversee product developments that indicate the need for new products and service.	trategies with the goal while ensuring the coment or monitor													
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate one or more administrative s organization, such as records and information manage distribution, facilities planning and maintenance, and of Medical records administrators are included in "Medica Managers." Excludes "Purchasing Managers."	ment, mail her support services.													
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate activities in such fields as ele- processing, information systems, systems analysis, and programming.														

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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Financial Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate accounting, investing, bank securities, and other financial activities of a branch, of an establishment.	ice, or department of													
	11-3031													
Training and Development Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the training and development an organization.	nt activities and staff of													
	11-3131													
Education Administrators, Elementary and Second	lary School -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the academic, administrative of public or private elementary or secondary level scho														
	11-9032													
Education Administrators, Postsecondary -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate research, instructional, stud services, and other educational activities at postsecon including universities, colleges, and junior and commu	dary institutions, nity colleges.													
	11-9033													
Business and Financial Operations C	Occupations													
Human Resources Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform activities in the human resource area. Include specialists who screen, recruit, interview, and place we "Compensation, Benefits, and Job Analysis Specialists Development Specialists."	orkers. Excludes	-												
Management Analysts -		A	В	С	D	Е	F	G	Н	<u>.</u>	J	К	L	Т
Conduct organizational evaluations, design systems p work simplification and measurement studies, and pre procedures manuals to assist management in operatir effectively. Includes program analysts and manageme Excludes "Operations Research Analysts."	pare operations and g more efficiently and			-	-	_							_	
Masting Convention and Front Discours		A	В	С	D	E	F	G	Н	<u> </u>	J	K		<u> </u>
Meeting, Convention, and Event Planners - Coordinate activities of staff or convention personnel to for group meetings, events, or conventions.	o make arrangements	_ A	В				F	G			J	, A		

					_	R OF El rt Part-ti	_	-						
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Fundraisers - Organize activities to raise funds or otherwise solicit ar donations or other gifts for an organization. May design promotional materials. May also raise awareness of the goals, and financial needs.	and produce	A	В	С	D	Е	F	G	Н	ı	J	К	L	Т
	13-1131	<u> </u>												
Training and Development Specialists - Design and conduct training and development program individual and organizational performance. May analyz		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Market Research Analysts and Marketing Specialis		A	В	С	D	E	F	G	Н		J	K	L	T
Research local, regional, or national market conditions sales of a product or service, or create a marketing car information on competitors, prices, sales, and marketin survey results to create a marketing campaign based or preferences and buying habits.	npaign. May gather g methods. May use													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze and interpret accounting records to prepare fir give advice, or audit and evaluate statements prepared advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue	by others. Install or and budgetary data. Agents."													
	13-2011													
Credit Counselors -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Advise and educate individuals or organizations on acceptable. May help develop debt management plans, advise provide budget, mortgage, and bankruptcy counseling.	e on credit issues, or													
	13-2071													
Computer and Mathematical Occupa	tions													
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze data processing problems to improve compute user requirements, procedures, and problems to autom existing systems and review computer system capabilischeduling limitations. May analyze or suggest comme software.	nate or improve ties, workflow, and rcially available													
	15-1121													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919		\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Web Developers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Design, create, and modify Web sites. Analyze user ne Web site content, graphics, performance, and capacity sites with computer applications. Convert written, graph components to compatible Web formats. Excludes "Mu Animators."	. May integrate Web nic, audio, and video													
	10-110-7			•	_	-	F						<u> </u>	
Network and Computer Systems Administrators - Install, configure, and support an organization's local a		Α	В	С	D	Е	г	G	Н		J	K	L	Т
wide area network (WAN), and Internet systems or seg system. Ensure network availability. May monitor and t performance. May assist in network modeling, analysis coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network segments.	ment of a network est Web site , planning, and ns hardware and lists and computer													
Computer User Support Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Provide technical assistance to computer users. Answe computer problems in person, via telephone, or electro assistance concerning computer hardware and software	nically. May provide													
Life, Physical, and Social Science Occ	unations	•	•					•	•	•				
Clinical, Counseling, and School Psychologists -	upations	A	В	С	D	Е	F	G	Н		J	K	L	Т
Diagnose and treat mental disorders; learning disabiliti behavioral, and emotional problems, using individual, o group therapies. May design and implement behavior r	child, family, and					-	•					IX.	_	
Community and Social Services Occu	pations													
Educational, Guidance, School, and Vocational Co	*	Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Counsel individuals and provide group educational and services.														

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Child, Family, and School Social Workers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Provide social services and assistance to improve the psychological functioning of children and their families family well-being and academic functioning of children arrange adoptions, and find foster homes. In schools, problems as teenage pregnancy, misbehavior, and truteachers.	and to maximize . May assist parents, they address such													
	21-1021													
Health Educators -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Provide and manage health education programs that I families, and their communities maximize and maintai Collect and analyze data to identify community needs implementing, monitoring, and evaluating programs. It resources for health education programs. Excludes "C Workers."	n healthy lifestyles. prior to planning, lay administer fiscal	_												
Social and Human Service Assistants -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Assist in providing client services in a wide variety of f psychology, rehabilitation, or social work, including su assist clients in obtaining benefits and social and com assist social workers with developing, organizing, and to prevent and resolve problems relevant to substance relationships, rehabilitation, or dependent care.	pport for families. May munity services. May conducting programs													
Education, Training, and Library Oc	aunations													
Business Teachers, Postsecondary -	cupations	A	В	С	D	E	F	G	Н	1	J	K	L	Т
Teach courses in business administration and manage teachers primarily engaged in teaching and those who teaching and research.														
Computer Science Teachers, Postsecondary -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Teach courses in computer science. May specialize in science, such as the design and function of computers research analysis. Includes both teachers primarily en those who do a combination of teaching and research	s or operations and gaged in teaching and													
	25-1021			I	I				I	1				

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999		Employment
Health Specialties Teachers, Postsecondary -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Teach courses in health specialties, in fields such as de technology, medicine, pharmacy, public health, therapy medicine. Excludes "Nursing Instructors and Teachers, "Biological Science Teachers, Postsecondary" who tea	/, and veterinary , Postsecondary" and													
Nursing Instructors and Teachers, Postsecondary	-	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Demonstrate and teach patient care in classroom and on nursing students. Includes both teachers primarily engathose who do a combination of teaching and research.	aged in teaching and													
Education Teachers, Postsecondary -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Teach courses pertaining to education, such as counse guidance, instruction, teacher education, and teaching language. Includes both teachers primarily engaged in who do a combination of teaching and research.	English as a second		_	-	-	_	·				•		_	
Art, Drama, and Music Teachers, Postsecondary -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Teach courses in drama, music, and the arts including Includes both teachers primarily engaged in teaching a combination of teaching and research.														
Communications Teachers, Postsecondary -		A	В	С	D	Е	F	G	Н		J	К	L	Т
Teach courses in communications, such as organization public relations, broadcasting, and journalism. Includes primarily engaged in teaching and those who do a command research.	both teachers				-	-					•		_	-
English Language and Literature Teachers, Postse	condary -	Α	В	С	D	Е	F	G	Н		J	K	L	Т
Teach courses in English language and literature, inclu comparative literature. Includes both teachers primarily and those who do a combination of teaching and resea	iding linguistics and rengaged in teaching													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999		Employment
Foreign Language and Literature Teachers, Postse	condary -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Teach languages and literature courses in languages of Includes teachers of American Sign Language (ASL). I primarily engaged in teaching and those who do a command research.	ncludes both teachers													
	25-1124													
Vocational Education Teachers, Postsecondary -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Teach or instruct vocational or occupational subjects at level to students who have graduated or left high school correspondence school instructors; industrial, commerce training instructors; and adult education teachers and in prepare persons to operate industrial machinery and extransportation and communications equipment.	ol. Includes cial, and government nstructors who													
Adult Basic and Secondary Education and Literacy Instructors -	Teachers and	A	В	С	D	E	F	G	Н		J	K	L	Т
Teach or instruct out-of-school youths and adults in rer classes, preparatory classes for the General Education literacy, or English as a Second Language. Teaching n place in a traditional educational institution.	nal Development test, nay or may not take													
	25-3011									<u> </u>				
Self-Enrichment Education Teachers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Teach courses other than those that lead to an occupa degree. Courses may include self-improvement, nonvo nonacademic subjects. Teaching may not take place in educational institution. Excludes "Fitness Trainers and Flight instructors are included with "Aircraft Pilots and F	cational, and a traditional Aerobics Instructors."													
Librarians -		Α	В	С	D	Е	F	G	Н	l l	J	К	L	Т
Administer libraries and perform related services. Work public libraries, schools, corporations, and healthcare pacquire, catalogue, classify, circulate, and maintain libr furnish reference, bibliographical, and readers' advisor perform in-depth, strategic research, and synthesize, a information. May set up or work with databases and informatiogue and access information.	providers. May select, ary materials and y services. May nalyze, edit, and filter													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999		Employmen
Instructional Coordinators -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Develop instructional material, coordinate educational of incorporate current technology in specialized fields that educators and instructors for developing curricula and includes educational consultants and specialists, and indirectors.	provide guidelines to conducting courses. nstructional material													
	25-9031													
Teacher Assistants -		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Perform duties that are instructional in nature or deliver students or parents. Serve in a position for which a tearesponsibility for the design and implementation of edu and services. Excludes "Graduate Teaching Assistants"	cher has ultimate cational programs ."													
	25-9041													
rts, Design, Entertainment, Sports,	and Media Occ	upati							_					
Multimedia Artists and Animators -		A	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Create special effects, animation, or other visual image computers, or other electronic tools and media.	s using film, video,													
	27-1014													
Graphic Designers -		Α	В	С	D	E	F	G	Н	- 1	J	K	L	Т
Design or create graphics to meet specific commercial such as packaging, displays, or logos. May use a varie														
	27-1024													
Actors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Play parts in stage, television, radio, video, or motion p entertainment, information, or instruction. May dance a														
	27-2011													
Coaches and Scouts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
coach groups or individuals in the fundamentals of sports. Demonstrate chniques. May evaluate athletes' strengths and weaknesses as possible cruits or to improve the athletes' technique to prepare them for empetition. Those required to hold teaching degrees should be reported in e appropriate teaching category. Excludes "Athletic Trainers." 27-2022														

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Dancers - Perform dances. May perform on stage, for on-air bro recording.	adcasting, or for video	A	В	С	D	Е	F	G	Н	ı	J	К	L	Т
	27-2031													
Choreographers - Create new dance routines. Rehearse performance or and stage presentations.	routines. May direct	A	В	С	D	Е	F	G	Н	I	J	К	L	Т
and dage precentations.	27-2032	1												
Musicians and Singers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Play one or more musical instruments or sing. May peair broadcasting, or for sound or video recording.	erform on stage, for on-													
Public Relations Specialists -	21-20-12	l A	В	С	D	l E	F	G	Н		J	K		I т
Engage in promoting or creating an intended public in groups, or organizations. May write or select material communications media.	nage for individuals, for release to various			-			•	- C			J	, and the second	-	
Editors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, coordinate, or edit content of material for publication proposals and drafts for possible publication. Includes														
Healthcare Practitioners and Techn	ical Occupation	S												
Speech-Language Pathologists -	r	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Assess and treat persons with speech, language, voic disorders. May perform research related to speech an														
Food Preparation and Serving Relat				•	•				•	•	•			
Cooks, Institution and Cafeteria -	F	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Prepare and cook large quantities of food for institutio hospitals, or cafeterias.	ns, such as schools,													
	35-2012													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959		\$163,800 - 207,999	\$208,000 and over	Employment
Combined Food Preparation and Serving Workers, Food -	Including Fast	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Perform duties which combine preparing and serving for beverages.	ood and nonalcoholic													
	35-3021													
Building and Grounds Cleaning and I	Maintenance O	ccupa	ntions											
Janitors and Cleaners, Except Maids and Housekee	eping Cleaners -	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Keep buildings in clean and orderly condition. Perform duties. Duties may include tending furnace and boiler, maintenance activities, notifying management of need cleaning snow or debris from sidewalk.	performing routine													
	37-2011	1												
Personal Care and Service Occupatio	ons													
First-Line Supervisors of Personal Service Workers	S -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of personal as flight attendants, hairdressers, or caddies.	service workers, such													
	39-1021													
Hairdressers, Hairstylists, and Cosmetologists -		Α	В	С	D	E	F	G	Н	Т	J	К	L	Т
Provide beauty services, such as shampooing, cutting, hair, and massaging and treating scalp. May apply mal perform hair removal, and provide nail and skin care se include tips when calculating wages.	keup, dress wigs,													
	39-5012													
Childcare Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Attend to children, performing a variety of tasks, such a bathing, and overseeing play. Excludes "Preschool Tea Assistants," and "School Bus Monitors."	achers," "Teacher													
	39-9011													
Fitness Trainers and Aerobics Instructors -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Instruct or coach groups or individuals in exercise active teachers classified in 25-0000 Education, Training, and Excludes "Coaches and Scouts" and "Athletic Trainers	Library Occupations.													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmer
Recreation Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Conduct recreation activities with groups in public, pri- agencies or recreation facilities. Organize and promot arts and crafts, sports, and games.														
	39-9032													
ales and Related Occupations														
First-Line Supervisors of Non-Retail Sales Worker	'S -	Α	В	С	D	E	F	G	Н	1	J	К	L	Т
Directly supervise and coordinate activities of sales w sales workers. May perform duties, such as budgeting personnel work, in addition to supervisory duties.	orkers other than retail													
porcernier north, in addition to caper viscity duties.	41-1012													
Sales Representatives of Services, Except Adverti	sing. Insurance.	Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Travel, and Financial Services -	g ,,													
Sell services to individuals or businesses. May descril client problems. Excludes "Telemarketers."	oe options or resolve													
	41-3098													
Office and Administrative Support C	Occupations													
First-Line Supervisors of Office and Administrativ	e Support Workers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Directly supervise and coordinate the activities of cleri support workers.	cal and administrative													
	43-1011													
Billing and Posting Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile, compute, and record data for billing purpose invoices for services rendered or for delivery or shipm														
	43-3021													
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	T	J	K	L	Т
Compute, classify, and record data to keep financial reperform routine calculating, posting, and verifying dutifinancial data for use in maintaining accounting record accuracy of figures, calculations, and postings pertain transactions recorded by other workers. Excludes "Paclerks."	les to obtain primary ls. May also check the ing to business													
Olorid.	43-3031	1												

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Customer Service Representatives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Interact with customers to provide information in respondents and services and to handle and resolve compindividuals whose duties are primarily installation, sale	olaints. Excludes	_												
File Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
File correspondence, cards, invoices, receipts, and oth and remove material from file when requested.			1											
	43-4071													
Interviewers, Except Eligibility and Loan -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Interview persons by telephone, mail, in person, or by purpose of completing forms, applications, or question classify, and file forms.	naires. May sort,													
	43-4111			_	_		_	_				<u> </u>	<u> </u>	
Receptionists and Information Clerks - Answer inquiries and provide information regarding ac establishment and location of departments, offices, an the organization. Excludes "Switchboard Operators, In Service."	d employees within	A	В	С	D	E	F	G	н	ı	J	К	L	Т
	43-4171													
Executive Secretaries and Executive Administrative	e Assistants -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Provide high-level administrative support. Conduct resistatistical reports, handle information requests, and perfunctions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also be lower-level clerical staff.	rform clerical g visitors, arranging rain and supervise													
	43-6011													
Secretaries and Administrative Assistants, Except Executive -	Legal, Medical, and	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Perform routine clerical and administrative functions so correspondence, scheduling appointments, organizing or providing information to callers.	uch as drafting and maintaining files,													
	43-6014													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799		\$208,000 and over	Employme
Data Entry Keyers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Operate data entry device, such as keyboard or photo Duties may include verifying data and preparing mater Excludes "Word Processors and Typists."														
	43-9021													
Office Clerks, General -		Α	В	С	D	E	F	G	н	ı	J	K	L	Т
Perform duties too varied and diverse to be classified in any specific clerical occupation, requiring knowledge of office systems and procedures. Duties may include a combination of answering telephones, bookkeeping, typing or word processing, stenography, office machine operation, and filing.														
43-9061 stallation, Maintenance, and Repair Occupations														
First-Line Supervisors of Mechanics, Installers, an	•	Α	В	С	D	E	F	G	н	ı	J	K	L	Т
Directly supervise and coordinate the activities of med repairers. Excludes team or work leaders.	hanics, installers, and													
	49-1011													
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Perform work involving the skills of two or more maintenance occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing equipment; and repairing buildings, floors, or stairs.														
	49-9071		<u> </u>							L				
ransportation and Material Moving														
Commercial Pilots -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
ilot and navigate the flight of fixed-winged aircraft on nonscheduled air arrier routes or helicopters. Requires Commercial Pilot certificate. Includes harter pilots with similar certification, and air ambulance and air tour pilots. xcludes airline pilots.														

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240											\$208,000 and over	Employment
Bus Drivers, School or Special Client -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Transport students or special clients, such as the elder disabilities. Ensure adherence to safety rules. May ass boarding or exiting.														
	53-3022													

Subtotal Employment Т

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
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		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
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		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
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FIPS Schedule Number	NAICS Code	Unit	Total Employ	ment	Review	ved By	Date Re	eviewed		Subto	tal Emp	loyment ige	t - this	
FOR OFFICE											Pa	30		
USE ONLY										Total E	mployn	nent ide	ntified	
											on this	s form		

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Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

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OCCUI	PATIO	NAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESC	RIPT	ION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
			Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
				Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
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				Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
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FOR OFFICE USE ONLY																
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