<table>
<thead>
<tr>
<th>Occupational group</th>
<th>Union</th>
<th>Nonunion</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Civilian workers</td>
<td>Private industry workers</td>
</tr>
<tr>
<td>All workers</td>
<td>2.4%</td>
<td>2.9%</td>
</tr>
<tr>
<td>Management, professional, and related</td>
<td>4.4</td>
<td>4.3</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>7.5</td>
<td>–</td>
</tr>
<tr>
<td>Professional and related</td>
<td>4.3</td>
<td>4.2</td>
</tr>
<tr>
<td>Service</td>
<td>5.2</td>
<td>4.1</td>
</tr>
<tr>
<td>Sales and office</td>
<td>4.9</td>
<td>7.5</td>
</tr>
<tr>
<td>Sales and related</td>
<td>12.7</td>
<td>15.3</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>3.8</td>
<td>5.8</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>3.6</td>
<td>4.0</td>
</tr>
<tr>
<td>Construction and extraction</td>
<td>4.6</td>
<td>4.7</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>3.7</td>
<td>5.8</td>
</tr>
<tr>
<td>Production, transportation, and material moving</td>
<td>6.0</td>
<td>6.0</td>
</tr>
<tr>
<td>Production</td>
<td>5.5</td>
<td>6.1</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>8.3</td>
<td>9.4</td>
</tr>
</tbody>
</table>

1 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.